

Where professionals & businesses go to get paid.

We successfully represent:

- *Banks and credit unions*
- *Collection agencies*
- *Property management companies*
- *Retail companies*
- *Utility companies*
- *Medical practices*
- *Private schools*
- *Lawyers and law firms*



ANDALMAN & FLYNN
Collections Law Firm

Five reasons **business professionals** should rely on Andalman & Flynn:

1. ATTORNEY LEVERAGE: Tap into the depth of experience 'lawyer's lawyer' Mary Ellen Flynn has to offer. In addition to her testimonies before the Maryland legislature, she is a prominent writer and lecturer on the topic of collections law.

2. ACCOUNTABILITY: We never outsource our collections efforts. Your case is always handled by Andalman & Flynn attorneys and paralegals.

3. TECHNOLOGY: We're equipped with cutting edge debt collection software that enables us to maximize your benefits.

4. EXPEDIENCY: Our attorneys excel at getting you paid quickly.

5. RESULTS: We recover money on behalf of our clients at a rate that far surpasses the collection agency industry average.

In every business sector, dealing with debt is an unfortunate reality.



Delinquent accounts receivable and bad debt has become a growing cost of doing business for companies of all types and sizes. Pursuing these outstanding payments is often time-consuming, frustrating and ineffective.

While collection agencies have traditionally been the first line of defense for creditors seeking to recover financial obligations, the debtors of today are essentially immune to collection agency pressure. Their letters and phone calls threatening legal action go ignored because consumers and businesses are aware that these agencies have no real recourse. Ultimately, collection agencies fall short of the power that an experienced collections law firm can wield.

Stack the odds in your favor.

If you want the money you're entitled to, working with a qualified collections law firm is the way to go. Debtors are far more likely to pay their obligations if they believe legal action is imminent. Debt collection attorneys also have a litany of legal remedies at their disposal to pursue debtors who refuse to pay. Navigating the complex laws surrounding debt collection practices, an attorney can file suit, obtain a judgment, and collect on it by means of liens on real estate or bank account garnishment. As a result, attorneys have a higher success rate and faster debt recovery times than collection agencies do.

Save time, money and headaches.

While it might seem that a collection agency would be less costly than hiring a lawyer, that's not always the case. The price of collecting a debt depends on the complexity and magnitude of the collection. And it isn't uncommon for creditors to work with a collection agency for months or years to no avail, requiring them to ultimately hire an attorney to recover the debt. This unfortunate scenario results in wasted time and money. Working with a seasoned collection attorney from the start can minimize your expense and maximize your recoveries.

Put the strength of Andalman & Flynn to work for you.

Since 1988, smart businesses have turned to the knowledgeable collections attorneys at Andalman & Flynn to successfully resolve their debt recovery issues. Our practice ranges from simple debt collection of uncontested matters to complex debt litigation involving numerous parties. We draw on our decades of experience to develop effective recovery strategies that respond to the unique facets of your industry.

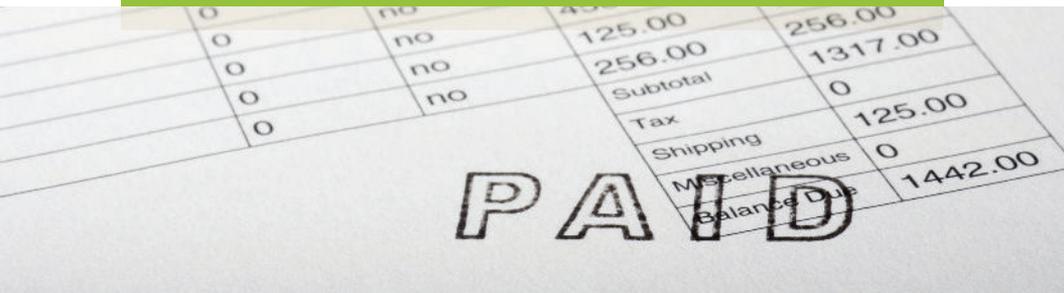
When it comes to collections, we've upped the ante.

As licensed, bonded and insured collection attorneys, we are held to a higher standard and are regulated under State and Federal laws. We know the law and the collections business, and we're equipped with superior legal weapons for use both before and after judgments are entered. Andalman & Flynn's collections lawyers practice debt resolution in the following areas:

- **Pre-collection**
- **Primary collections**
- **Skip tracing and asset location**
- **Insurance follow-up**
- **Bad check recovery**
- **Aged debt resolution**
- **Filing suit and litigation**
- **Post-judgment, including:**
 - Garnishments
 - Liens
 - Oral examinations under oath
 - Levy of real property and all types of other property and licenses
 - Sheriff sales of real estate and personal property

Languages the Andalman & Flynn team speaks to better assist with collections:

English, Spanish, Slovak, Czech, Polish, Russian, Amharic (Ethiopian) and German.



PAID

Protecting your reputation. Preserving your bottom line.

Our collection attorneys apply highly effective, state-of-the-art methods of debt resolution to each claim and we complement our tactics with compassionate, personalized customer service to ensure that your experience is always a positive one. We protect the valuable reputation you have worked so hard to maintain by combining diligence with tactful, professional and effective strategies for claim resolution.

The trusted authority in effective debt collection.

While our attorneys are regularly recognized in courts of law for their abilities and expertise, we believe that we're only as good as the results we deliver. An established leader in collections law, Andalman & Flynn employs state-of-the-art, in-house skip tracing and location of current addresses and phone numbers. Partnering with vendors who have the highest hit returns in the industry, our proven asset location techniques successfully trace hidden resources to satisfy outstanding debts. We also employ skilled process service companies in order to serve defendants a timely, professional manner. Andalman & Flynn's proprietary methodology enables us to collect debt quickly, maximize recoveries and minimize collection expenses.

We take convenience seriously.

Andalman & Flynn offers an array of helpful tools to expedite the debt collection process. A number of payment options exist for our clients, including payment by MasterCard and Visa credit cards and debit cards, check, money order, or check by phone. Debtors have the ability to make payments by phone, through our website, or by mail. We can accept cases from clients by mail, email, electronically, or by fax, and we make it easy to accept multiple cases at once by electronic means.

We're on your side.

At Andalman & Flynn, we believe creditors have rights, too. We understand that collecting on business accounts in a timely manner is crucial to the success of your company. If you're struggling to collect on delinquent accounts, we're here to help.



ANDALMAN & FLYNN
Collections Law Firm

Where business professionals come to get paid.

301-563-6685
AndalmanFlynnCollections.com



A collections law firm of the highest standards.

"Aggressive yet always professional is the hallmark of our success." –Mary Ellen Flynn

Andalman & Flynn combines depth of experience, persistence, and innovation to assist creditors in collecting the debts they're owed. Led by veteran attorney **Mary Ellen Flynn**, the firm is renowned for its excellence in representing clients in a wide variety of litigated matters. A highly respected "lawyer's lawyer", Ms. Flynn routinely represents other attorneys and lectures on collections law. She is a sought-after speaker and has also published numerous articles on the topic of collections. Her credentials include:

- Washington College of Law at American University, Juris Doctor, *cum laude*, 1988
- Binghamton University, Bachelors of Science, with honors, 1985
- AV® rating from Martindale Hubbell®, the highest possible peer review rating of attorneys for ethics and legal ability
- Maryland Super Lawyer, *Baltimore Magazine* and *Maryland Super Lawyers Magazine* (2008-2021)
- Washington D.C. Super Lawyer, *Law and Politics Magazine* and *Washington D.C. Super Lawyers Magazine* (2008-2021)
- Published on collections in numerous prestigious legal publications, including the Maryland State Bar Association newsletter, *The Litigator*, and the journal of the Maryland Association for Justice, *Trial Reporter*
- Lectured on collections law at seminars and conferences of the American Bar Association and the Maryland State Bar Association, and for many county bar associations throughout Maryland
- Testified several times before the legislature in Annapolis, Maryland on bills pertaining to collections law

Cash flow is the foundation of every company's success.

For reliable, proven collection services to help you recover debts from unpaid or delinquent accounts, contact Mary Ellen Flynn today at meflynn@a-f.net.

**8601 Georgia Avenue, Suite 206 | Silver Spring, MD 20910
301-563-6685 | AndalmanFlynnCollections.com**